

RESULTS: CONTINUOUS IMPROVEMENT

POLARIS MEP HELPS KENNEDY INC. REALIZE RAPID ROI & GROWTH WITH LEAN

COMPANY PROFILE

Kennedy Incorporated has been manufacturing high-quality, die-struck jewelry, medallions and insignias from their Rhode Island manufacturing floor for over forty years. The company is a trusted supplier of the Department of Defense as well as luxury brands such as BMW, Audi, Grey Goose Vodka and others.

SITUATION

Kennedy Incorporated has a reputation of producing premium quality products for world-class clients. Unfortunately, the company's trajectory had languished over several years due to a number of factors including:

- Inconsistent demand
- General economic conditions
- Manufacturing bottlenecks

The company had stripped their staff down to bare bones. It was time to take a hard look at what it needed to do to take to bring the company back and launch to the next level.

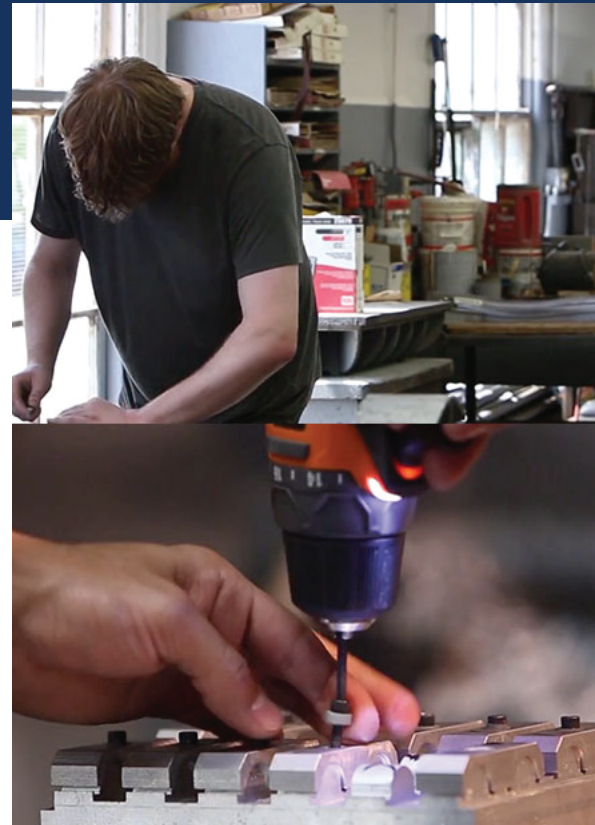
SOLUTION

Polaris MEP quickly recognized that there was no issue with product quality, but identified process inefficiencies. The project managers recommended a Continuous Improvement/Lean effort to address process inefficiencies and disorganization on the floor.

Polaris MEP prescribed a specific Continuous Improvement which:

- Eliminated waste,
- Reduced non-value added activity on the floor,
- Repositioned inventory racks, and
- Clearly delineated production and shipping resources to improve flow.

Successful Continuous Improvement is not just a "one-off" exercise but a cultural change within a company. Polaris MEP and Kennedy Incorporated staff committed to this ideal and have since moved from one end of the organization to the other to uncover areas that benefited from reorganization or elimination. They also pinpointed new opportunities for process improvements and automation.



IMPACTS



78% increase in productivity per employee



Over **400%** production volume increase



Nearly instant return on project investment



Rehired previous staff



Hiring additional staff to fulfill new business

Watch a Case Study Video at:
<https://bit.ly/3dErY1D>



Polaris MEP helped us get faster and more reliable than ever. In less than a year, we went from scaling down staff to hiring new employees to meet increased business.



Steve Kennedy

Owner



**Looking for growth
you can count on?**

Find out how we can help!

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