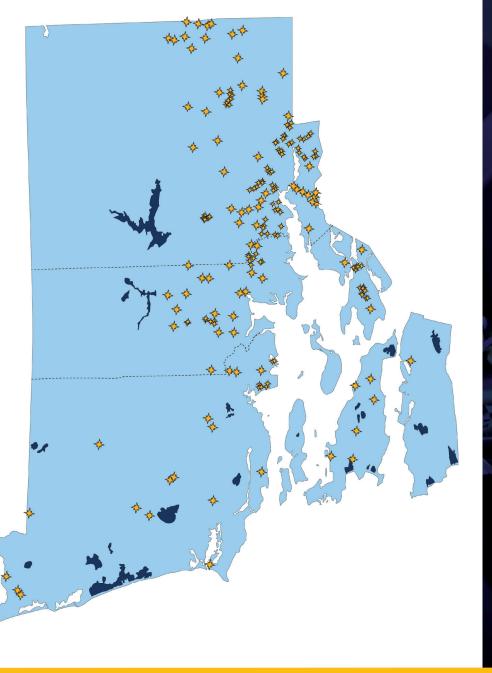
SERVING MANUFACTURERS ACROSS RHODE ISLAND



WHO IS POLARIS MEP?

Polaris MEP has earned the trust of RI's manufacturers through the delivery of:

- · Growth & Strategy Services
- · Workforce Development
- · Lean Manufacturing Training and Implementation
- Quality Management Systems Development, Certification and Improvement
- · Intelligent Facility Layout
- Cybersecurity
- · Technology Acceleration
- · Public Workshops, Customized Training

We took a leadership role in establishing the New England Regional Defense Industry Collaboration and expanded the knowledge of advanced manufacturing within Rhode Island.

Polaris MEP is a non-profit partnership between the federal and state government, public and private entities. We are an affiliate of the National Institute of Standards and Technology's Hollings Manufacturing Extension Partnership (NIST MEP), and a business unit of the University of Rhode Island Research Foundation.



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ANNUAL REPORT 2021

MOVING RHODE ISLAND MANUFACTURERS FORWARD

Economic Impact FY 2021

Clients report a measurable impact from Polaris MEP's services



\$121.5m total increased or retained sales



\$10.4m new client investments



\$4.4m in cost savings



1,628 jobs added or maintained





c2021 Polaris MEP, Inc Polaris MEP, Inc

ABOUT THIS REPORT

Partnering with clients and a variety of public/private agencies, in fiscal year 2021 Polaris MEP kept more than 1500 Rhode Islanders at

good jobs with

good wages,

making what matters.

For nearly a decade Polaris MEP has served as the local affiliate of the national Hollings Manufacturing Extension Partnership (MEP) network.

This year, more than ever, we

- Connected local businesses to national opportunities and resources
- Equipped Ocean State manufacturing employers to meet the twin challenges of COVID and a global supply chain crunch
- Expanded and collaborated with regional networks to support RI manufacturers

Each quarter, independent third-party surveys of clients certify the economic impact of our solutions.

This annual IMPACT report summarizes the positive outcomes reported by clients served in FY 2021.

Please visit PolarisMEP.org/2021IMPACT for more.



On average, an MEP Center has a 13 to 1 return for every client investment



35 created or

retained jobs

REALIZED VALUE

In the past 5 years, Polaris MEP has helped manufacturers generate more than \$506.7 Million Realized Value

Savings

Jobs



\$1,000,000 retained sales cost savings

9 created or retained iobs

company – I cannot over emphasize the sizable, positive role they play in our team's efforts to grow and improve Taylor Box Company. -Dan Shedd, Owner





Lean Manufacturing

\$500,000

total sales

"Going Lean" has resulted in tremendous cost

savings for Dryvit, and we couldn't have done it

without the guidance and resources of Polaris MEP.

They offer a great return on our training investment.

-Jeff Pughe, Vice President of Operations

\$550,000

investment

\$6,200,000

total sales

The professionalism of all the MEP representatives

is phenomenal. Team members have been highly

trained in their respective areas of expertise.

- Tori Gibeau, Director of Operations

\$4.005.000

investment

\$250,000

savings



Investments 52



Retained: 3,403

Added: 738

Retained Sales \$321 M



Quality Management

\$7,500,000 increased sales

\$42.086 investment

Polaris MEP expertise, training and program offerings are essential for maintaining our certifications. We rely on Polaris MEP subject matter experts to guide us with audits and training initiatives.

-Donna Moschetti, Human Resources Manager

ANTAYA

\$50,500

The Polaris MEP team is a critical partner to our



330 created or retained iobs



Test Kit Pilot

ONGOING COVID RESPONSE

- FY 2021

- Tapped by RI Department of Health to pilot program supplying COVID test kits to businesses
- After proving successful with manufacturing sector, program expanded to all RI entities

Safety/EcoSystem Support

- >2,000 views of COVID guidance videos, blog posts, forms
- 218 downloads of the COVID-19 Manufacturing Readiness "Playbook"
- 5 manufacturing companies in Reshoring pilot

Workforce

grants

Tools

• 165 previously unemployed

Polaris MEP / Rhode Island

Marine Trades Association

• 75 companies hiring/training

workers with Machine & Marine

placed in manufacturing jobs by

• 15 matches made through MEP National Network "Supplier Scouting"

• 2 webinars with Department of

Health

- 3 webinars / events on vaccines, OSHA standards
- 64 COVID safety assessments



